Graubard Miller Turns to Litera Desktop for Single-Vendor Solution to Compare, Check, and Collaborate on Documents

OVERVIEW

Graubard Miller is a New York City-based firm that has been counseling public and private companies, investment banks, and property owners since 1948. Its tight-knit team of 50 embrace the value of working smarter – not harder – and rely on access to efficient resources.

Motivated by greater customer service and innovation, the IT team evaluated the current stack of software and technology. They discovered that, in the process of providing one-off technologies, the users' workflow became very complex. Many of these solutions did not integrate well with each other and users found themselves jumping from resource to resource, spending too much time copying, pasting, formatting, and manually reviewing documents. The team sought opportunities that would simplify the workflow, help eliminate the potential for human error, and consolidate vendors. For anything to be considered, it must be intuitive, automated, and proven.

SOLUTION

For the past 20 years, Graubard Miller and Litera have been trusted business partners. The firm has been using the company's Innova solution to create high-quality drafts quickly and consistently, and experienced others as well.

The firm turned to Litera for Litera Desktop, a single toolbar that is customized to include everything a lawyer needs to draft documents. After one demonstration, lawyers and IT managers alike immediately saw the benefits. In addition to Innova, they sought to make efficiency gains with Contract and Litigation Companion, reduce risk with Metadact, and upgrade the existing comparison software and PDF converter to Change-Pro Premier and PDF add-on – all from one vendor.

RESULTS

Litera Desktop makes it easier for IT and Operations to manage vendor relationships, software updates, and recognize a positive return on investment through increased adoption.

At the same time, it increases the lawyer's efficiency and reduces risk. "Litera Desktop helps get work done," says Steven Heller, Graubard Miller's Director of Technology. "If you look at the attorney's desktop now, it's very intuitive.

People know exactly where to go. Litera made it easier for our attorneys to find the tools they need by making product icons the same, feature buttons simple to understand, and integrating it all into one, single ribbon in Office and our DMS."

When asked what the team was most excited about, Heller found it difficult to pin down one thing. "Each product is a time saver, and those using it now say it makes their lives much easier!"

Clients also want to know the firm is leveraging the technology that will allow them to work smarter and faster for them, and Litera Desktop delivers on this driver. "With access to more resources in a simplified view, we safely speed up the document review process and better serve our clients around the world."

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> **Steve Heller**
> Director of Technology,
> Graubard Miller

About Graubard Miller
Graubard Miller, based in New York City, has been serving clients since 1948. We have the knowledge, skills, experience, and resources to do the legal work that you require in a timely, thorough and cost-effective manner.

Our major practice areas are corporate and securities law, including intellectual property matters, litigation, real estate, employment, trusts and estates, and taxation.

About Litera
Litera is the leading provider of software for law firms and document-intensive organizations across the globe, helping them satisfy client demands. Our document drafting products empower users to create, proofread, compare, clean, and distribute high-quality content quickly and securely, from any device, while our transaction management platform converts the manual, tedious process of managing transactions by creating a secure, collaborative workspace and automating the entire signature process.